

AmerCareRoyal, LLC Announces Acquisition of PrimeWare by PrimeLink Solutions, Inc.

AmerCareRoyal strengthens their eco-friendly position in the food service industry

Burlingame, CA & Exton, PA— 4/23/18 — Today, AmerCareRoyal, LLC Announces Acquisition of PrimeWare by PrimeLink Solutions, Inc. The acquisition will provide AmerCareRoyal with an immediate boost in their eco-friendly product offering for the foodservice industry. PrimeWare has a wide-ranging product portfolio that includes recyclable and certified compostable products coupled with a highly regarded customer service team.

“The acquisition of PrimeWare immediately provides AmerCareRoyal with an expanded offering of eco-friendly products we did not have in our product portfolio,” said Ty King, chief executive officer at AmerCareRoyal. King went on to say, “The addition of these products and the wealth of knowledge the PrimeWare team has in this product area will further enhance our ability to service our customers with a wide range of product solutions.”

Both companies believe consolidation of a fragmented industry is key to market leadership and growing a sustainable, solutions-based business. Kurt Koch, Co-Founder, President & CFO of PrimeWare acknowledged the benefits of joining the AmerCareRoyal organization. “We feel that the PrimeWare line helps fill a gap in the AmerCareRoyal product offering. By joining our teams, our combined sales and marketing efforts will provide growth opportunities that would have taken years to achieve if we had continued to operate as separate companies.”

Over the coming months, AmerCareRoyal will work to integrate sales and marketing efforts while the current management teams will work together to maximize operating efficiencies without a reduction of the workforce.

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About AmerCareRoyal

AmerCareRoyal provides distributors with a single source for one of the broadest product portfolios of disposables in the foodservice, jan san, medical, retail, safety and hospitality industries. As an industry-leading organization in multiple non-food categories with multiple shipping points across the US and Canada, AmerCareRoyal’s strong sales, service, merchandising and marketing efforts have contributed to the growth of the company.

About PrimeWare

PrimeWare is a leading provider of eco-friendly, disposable products for the foodservice industry. The company offers compostable and recyclable products made from natural and sustainable materials which are stored in 6 strategic locations across the US and distributed through an extensive network of foodservice and diversified packaging distributors.

The names of companies and products mentioned herein may be the trademarks of their respective owners.

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